

Orientation Training Schedule

Brainshark Basic Training	
On-line at your own pace.	

Financial Freedom Training	
New Loan Officer Training	10:00 AM Mondays – Online webinar
Taking the Application	11:00 AM Wednesdays – Online webinar
RMA Software Training	Online Self-paced. The training includes a handout and 5 pre-recorded training video modules totaling almost 2 hours total video time.

MoneyIdeas Training	
Reverse Mortgage Basic Training (Q&A’s from online training, plus more)	
RMA Software Training (Q&A’s from online training, plus more)	
MoneyIdeas Marketing 101	
MoneyIdeas Marketing 102 Do you have a marketing plan for your business? What marketing plans to use, how to use them, what they cost. What your return will be. See our business marketing plan.	
Qualifying the Lead & Setting the Appointment	
BNTouch Contact Management	

Lender/Product Training	
Training Library; <ul style="list-style-type: none"> Reverse Mortgage 101 Intro to RM Sales & Strategy Selling RM’s Over the Phone Overcoming objections More... 	Online Self-paced.
Financial Freedom – Cash Account	9:00 AM PST – Tuesdays
Financial Freedom – HECM Fixed Rate	Online Self-paced.